

1615 M Street, NW, Suite 800
Washington, DC 20036

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Contact: Tom Base
202/822-0950 Phone
202/822-0955 Fax
Tom@NAESCO.org

Registration Open for the NAESCO 9th Annual Federal Energy Efficiency Market Workshop in Washington DC

The National Association of Energy Service Companies (NAESCO) is pleased to announce that registration is now open for its 9th Annual Federal Energy Efficiency Market Workshop to be held in Washington, DC on March 18, 2014. The workshop is entitled “*Meeting Enhanced Energy Consumption Reduction and Performance Objectives at Federal Facilities through Strategic Use of ESPCs and UESCs*”. As it has in the past, the workshop is expected to attract federal facility, energy program, and contracting managers as well as ESCOs, energy efficiency vendors, and financial institutions all of whom continue to play a key role in generating energy efficiency investment at federal facilities. Since 1998, 300 U.S. Department of Energy's energy savings performance contracts (ESPC) projects have been awarded and more than \$3.08 billion invested in Federal energy efficiency and renewable energy improvements. The results add up to approximately 371 trillion Btu in life cycle energy savings and \$7.6 billion in cumulative energy cost savings for the Federal Government.

Terry E. Singer, Executive Director of NAESCO said “Attendance at the Federal Energy Efficiency Workshop has been at capacity every year, evidence of strong, continued interest in pursuing energy efficiency savings in federal facilities on the part of the federal government policy and program managers as well as the ESCO industry.” She went on to say “Presented by a diverse and talented roster of speakers, the program’s focus on overcoming remaining ESPC bottlenecks and maneuvering effectively in a changing political and economic environment is particularly timely for leaders in both the public and private sectors who are working on reducing energy consumption at Federal facilities.”

Speakers confirmed to date include:

- **Jake Oster:** Deputy Chief of Staff and Legislative Director, Office of Congressman Peter Welch (D, At Large, VT)
- **Tim Unruh:** Federal Energy Management Program, U.S. Department of Energy
- **Kevin Kampschroer,** Director, Office of Federal High, Performance Green Buildings, U.S. General Services Administration
- **John Shonder,** Program Manager for FEMP, Oak Ridge National Laboratory
- **Kyle Danish,** Partner, VanNess Feldman
- **Mark Wagner:** Vice President, Government Relations, Johnson Controls
- **David Weiss:** Partner, Bywater Partners, LLC, and NAESCO Chairman
- **Jim Spaulding:** Director, National Sales-Federal Energy Solutions, Siemens Industry
- **John Dukes,** Executive Director, Federal & Public Sector Markets, Constellation Energy
- **Darcy Immerman,** Senior Vice President, AECOM
- **Britta MacIntosh,** Vice President, Business Development
- **Phil Coleman,** Program Manager, Lawrence Berkeley National Laboratory
- **Donald Gilligan,** President, NAESCO

Federal Market Workshop attendees are leading Federal energy and facilities managers, Federal contracting and procurement officers, Federal energy program managers, Federal energy policy officials, ESCO representatives, public utility energy efficiency directors, and vendors active in the ESPC and UESC markets.

[Click here to learn more about the 9th Annual NAESCO Federal Energy Efficiency Market Workshop](#)

ABOUT NAESCO

The National Association of Energy Service Companies is a national trade association promoting the benefits of the widespread use of energy efficiency for more than 30 years. NAESCO's current membership of 90 organizations includes firms involved in the design, manufacture, financing and installation of energy efficiency and renewable energy equipment and the provision of energy efficiency and renewable energy services in the private and public sectors. NAESCO members will deliver about \$6 billion of energy efficiency, renewable energy and distributed generation projects this year. Since 1990, ESCOs have delivered:

- \$45B in projects
- \$50B savings – guaranteed and verified
- 425,000 person-years of direct employment
- \$30 billion of infrastructure improvements
- 470 million tons of CO₂ savings at no additional cost

[Click here to learn more about the National Association of Energy Service Companies \(NAESCO\)](#)

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